

# LEADERSHIP STRATEGY AND TACTICS

## Course Objective

In the military, a field manual provides instructions in simple, clear, step-by-step language to help soldiers complete their mission. In the civilian sector, books offer information on everything from fixing a leaky faucet to developing an effective workout program to cooking a good steak.

But what if you are promoted into a new position leading your former peers? What if you don't get selected for the leadership position you wanted? How do you overcome imposter syndrome when you aren't sure you should be leading? As a leader, how do you judiciously dole out punishment? What about reward? How do you build trust with your both your superiors and your subordinates? How do you deliver truthful criticism up and down the chain of command in a tactful and positive way?

These are all questions about leadership - the most complex of all human endeavors.

*Leadership Strategy and Tactics* explains how to take leadership theory, quickly translate that theory into applicable strategy, and then put leadership into action at a tactical level.

Topics covered in this course:

- listening
- being humble
- taking ownership
- fostering teams
- not being a jerk

The course consists of weekly discussions of topics covered in the book.

## Required Text

# Leadership Strategy and Tactics: Field Manual

by Jocko Willink

**ISBN-13:** 9781250226846

**Publisher:** [St. Martin's Publishing Group](#)

**Publication date:** 01/14/2020

**Pages:** 320

## Instructor

Dan Dickrell III

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Office Hours

TBA

Course Location/Time

Online discussions, time Tuesday 4PM (one hour/week)

Material and Supply Fee

none

Evaluation of Grades

Attendance and Participation – 50%

Final Evaluation – 50%

**Late assignments will not be accepted.**

Grading Policy

<https://catalog.ufl.edu/ugrad/current/regulations/info/grades.aspx>

Attendance and Participation Policy

Attendance and participation is a core component of this course and is expected. Each unexcused absence will result in a 10% reduction in the final grade. Excused absences are consistent with university policies in the undergraduate catalog (<https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx>) and require appropriate documentation.

Students are expected to be present in video and audio form and behave in a manner that is respectful to the instructor and to fellow students. Please avoid the use of cell phones and restrict eating to outside of the classroom. Opinions held by other students should be respected in discussion, and conversations that do not contribute to the discussion should be held at minimum, if at all.

Accommodations

Students with disabilities requesting accommodations should first register with the Disability Resource Center (352-392-8565, [www.dso.ufl.edu/drc/](http://www.dso.ufl.edu/drc/)) by providing appropriate documentation. Once registered, students will receive an accommodation letter which must be presented to the instructor when requesting accommodation. Students with disabilities should follow this procedure as early as possible in the semester.”

Evaluations

Students are expected to provide feedback on the quality of instruction in this course by completing online evaluations at <https://evaluations.ufl.edu>. Evaluations are typically open

during the last two or three weeks of the semester, but students will be given specific times when they are open.

### University Honesty Policy

UF students are bound by The Honor Pledge which states, “We, the members of the University of Florida community, pledge to hold ourselves and our peers to the highest standards of honor and integrity by abiding by the Honor Code. On all work submitted for credit by students at the University of Florida, the following pledge is either required or implied:

“On my honor, I have neither given nor received unauthorized aid in doing this assignment.”

The Honor Code (<https://www.dso.ufl.edu/sccr/process/student-conduct-honor-code/>) specifies a number of behaviors that are in violation of this code and the possible sanctions. Furthermore, you are obligated to report any condition that facilitates academic misconduct to appropriate personnel. If you have any questions or concerns, please consult with the instructor or TAs in this class.

### Schedule

(see Canvas Calendar)